

T.C.
BAŞBAKANLIK
Dış Ticaret Müsteşarlığı
(UİB)



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Sayı :B.02.1.DTM.5.16.01.13/

Konu : Volvo, Mitsubishi, DAF ve Magna'dan
oluşan Otomotiv Heyeti hk.

**ULUDAĞ TAŞIT ARAÇLARI VE YAN SANAYİ İHRACATÇILARI BİRLİĞİ ÜYELERİNE
SİRKÜLER / SİRKÜLER NO.: 169**

Uludağ Taşıt Araçları ve Yan Sanayi İhracatçıları Birliği Yönetim Kurulu'nun 02.10.2009 tarih ve 443 nolu kararı gereğince; Genel Sekreterliğimiz ve TAYSAD-Taşıt Araçları ve Yan Sanayicileri Derneği organizatörlüğünde, 9-11 Aralık 2009 tarihleri arasında, Volvo, Mitsubishi, DAF ve Manga gibi otomotiv ana sanayi firmalarının yetkililerinin katılımıyla İstanbul'da bir Program gerçekleştirilmesi planlanmaktadır.

Sözkonusu program çerçevesinde; **10 Aralık 2009 Perşembe** günü, **09:30-10:00** saatleri arasında Otomotiv Sektör Brifingi, **10:00-17:30** saatleri arasında ise, Radisson SAS Conference & Airport Hotel'de Türk firmaları ile yabancı firma/kurum (**Ek-2**) yetkililerinin birebir görüşme imkanı bulacakları ve katılımın ücretsiz olduğu **İkili İş Görüşmeleri** düzenlenecektir.

Brifinge ve ikili görüşmelere katılmak isteyen firmaların, görüşmek istedikleri firma numaralarını belirtmek suretiyle Ek-2'teki formu doldurarak en geç **7 Aralık 2009 Pazartesi** günü saat 12.00'ye kadar Genel Sekreterliğimiz Fuarlar ve Tanıtım Şubesi'nin 0 224 219 10 99 no.lu faksına iletmeleri veya subasim@uib.org.tr / ertass@uib.org.tr adreslerine e-posta ile göndermeleri gerekmektedir.

Görüşmeler randevu sistemi çerçevesinde gerçekleştirilecektir. Birliğimize yapılan başvurular, başvuru sırasına göre değerlendirilecek ve **8 Aralık 2009 Salı günü** başvuran firmalara Birliğimiz tarafından randevu saatlerine dair bilgi verilecektir.

Bilgilerini ve gereğini rica ederim.

Özcan KOLBAŞI
Genel Sekreter a.
Genel Sekreter Yrd.

İkili Görüşme Adresi:

Radisson SAS Conference & Airport Hotel Istanbul
E-5 Karayolu Uzeri - Sefakoy 34295 Istanbul - Turkey Tel: +90 212 425 73 73

Fuarlar ve Tanıtım Şubesi

İlgililer: Mustafa SUBAŞI (Uzman Yardımcısı) (dahili: 1904)

Salih ERTAŞ (Uzman Yardımcısı) (dahili: 1905)

Telefon: 0 224-219 10 00 Faks: 0 224-219 10 99

Ek 1 : Heyete Katılan Firmaların Listesi (4 firma 11 sayfa)

Ek 2 : İkili İş Görüşmeleri Başvuru Formu (1 sayfa)

Uludağ İhracatçı Birlikleri Genel Sekreterliği

Adres : 2.Organize San.Böl. Kahverengi Cad. No.8 Bursa

Telefon : 0224-219 10 00 Pbx (10 Hat) 444 06 16

Fax : 0224-219 10 90

E-posta : uludag@uib.org.tr

Web : www.uib.org.tr

Ayrıntılı Bilgi için irtibat:Özcan KOLBAŞI-Genel Sekreter Yrd.



TS EN ISO 9001:2000

Kalite Yönetim Sistem Belgesine Sahiptir

APPLICATION FORM OF AUTOMOTIVE BUYERS MISSION PROGRAMME FOR BILATERAL MEETINGS
İKİLİ İŞ GÖRÜŞMELERİ BAŞVURU FORMU
10.12.2009

I. COMPANY PROFILE / FİRMA PROFOLİ

NAME OF THE COMPANY <i>FİRMA UNVANI</i>	
VAT ID OF THE COMPANY <i>FİRMANIN VERGİ NUMARASI (doldurulması zorunlu alandır)</i>	
TAX OFFICE OF THE COMPANY <i>FİRMANIN BAĞLI OLDUĞU VERGİ DAİRESİ</i>	
NAME & POSITION OF THE ATTENDANT <i>GÖRÜŞMELERE KATILACAK FİRMA TEMSİLCİSİNİN ADI-SOYADI / ÜNVANI</i>	
ADDRESS <i>FİRMA ADRESİ</i>	
PHONE / TELEFON FAX / FAKS	
E-MAIL(ELEKTRONİK POSTA ADRESİ)	
WEB SITE <i>WEB ADRESİ</i>	
STATUS OF THE COMPANY <i>ŞİRKET TÜRÜ</i>	
PRODUCTS & YEARLY PRODUCTION <i>ÜRÜNLER VE YILLIK ÜRETİM (Lütfen İngilizce yazınız)</i>	
NUMBER OF EMPLOYEES <i>ÇALIŞAN SAYISI</i>	
THE QUALITY & ASSURANCE DOCUMENTS IF ANY <i>VAR İSE KALİTE BELGELERİ</i>	
MAIN EXPORT ITEMS <i>BAŞLICA İHRAÇ KALEMLERİ (Lütfen İngilizce yazınız)</i>	

II. İKİLİ GÖRÜŞMELERE İLİŞKİN BİLGİLER
INFORMATION REGARDING THE BILATERAL TALKS

Radisson SAS Conference & Airport Hotel-İSTANBUL'da düzenlenecek İkili İş Görüşmeleri Programına katılacağız. Görüşme yapmak istediğimiz firmalar aşağıda işaretlenmiştir.

<input type="checkbox"/> MITSUBISHI HEAVY INDUSTRIES EQUIPMENT EUROPE (HOLLANDA)		
<input type="checkbox"/> DAF TRUCKS CZ. (ÇEK CUMHURİYETİ)		
<input type="checkbox"/> VOLVO CAR CORPORATION (ISVEÇ)		
<input type="checkbox"/> MAGNA INTERNATIONAL (AVUSTURYA)		

Formu doldurduktan sonra lütfen 0 224 219 10 99 nolu faksa veya subasim@uib.org.tr / ertass@uib.org.tr e-mail adreslerine gönderiniz.

Volvo Car Corporation

Contact: Anna Vilhelmsson
Website: www.volvocars.com



- Anna Vilhelmsson
- Emerging Markets Sourcing Manager



Company Profile Participant

Company:	Volvo Car Corporation	
Location:	Sweden	
Website:	www.volvocars.com	
Participant:	Name	Position
	Anna Vilhelmsson	Emerging Markets Sourcing Manager
Report date:	24-11-2009	

Company profile:

The Volvo Car Corporation is one of the car industry's strongest brands, with a long and proud history of world-leading innovations. Founded in Gothenburg, Sweden, by Gustaf Larson and Assar Gabrielsson, the first car left the factory on 14 April, 1927. It was called ÖV4 (Jakob). Please visit Volvo Cars Heritage for an in-depth look at Volvo Cars and our models through the years



Searching for:

Interested to meet among others manufacturers of:

- Wheel suspension (Linkarms, knuckles)
- Forged parts (aluminum and iron)
- Interior parts
- Exterior parts
- Electrical parts

Goal:

- Meet new companies
- Getting informed about the competences of the Turkish components manufacturer

Region:

Turkey

Competences required:

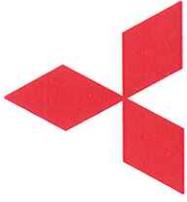
- ISO 16949/ ISO 9001
- Knowledge of English language

**Would you like to meet this company, or would you like more information?
Please contact FIER Automotive; Mr Kudret Dedek, kddek@fier.net**

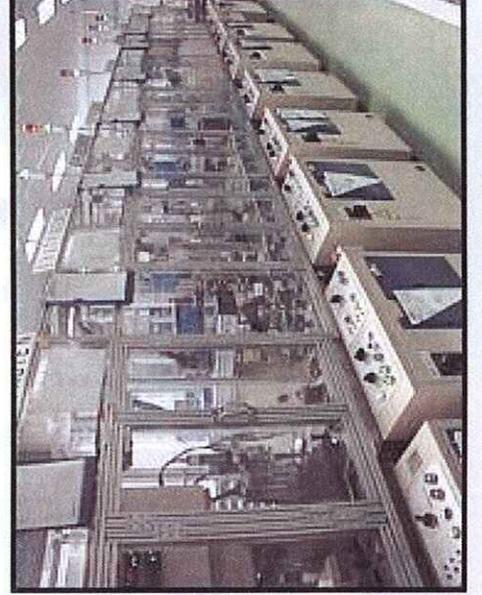
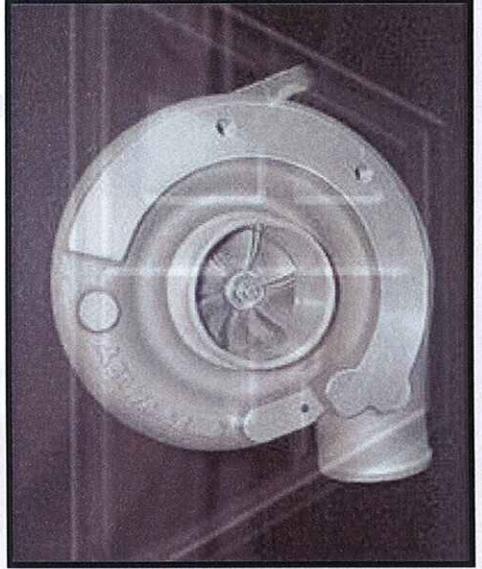
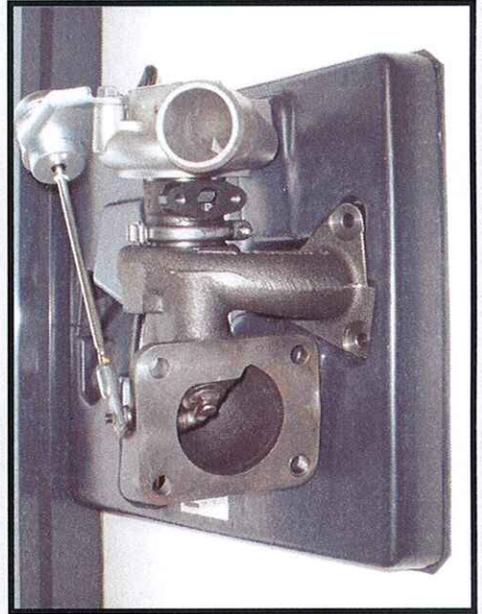
MHI Equipment Europe B.V.

Contact: Mr. Michiel van Elk, melk@mhimee.nl

Website: www.mhimee.nl



Mr. Michiel van Elk
Senior Buyer
Turbo Group



Search Profile Participant

Company:	Mitsubishi Heavy Industries Equipment Europe	
Location:	The Netherlands	
Website:	www.mhimee.nl	
Participant:	Name	Position
	Mr. Michiel van elk	Senior Buyer
Report date:	20-11-2009	

Company profile:

MHI Equipment Europe b.v. sell, develops and produces turbochargers for the European automotive industry. The company is located in Almere, close to Amsterdam in the Netherlands. In 2008 there were working approx. 700 employees producing 2.5 million turbochargers with a turnover of 350 million euro.

Products and Services :

- Application design and development of turbochargers for the European automotive industry.
- Machining and Assembly of turbochargers for the European automotive industry



Searching for:

- Finding new suppliers for turbine housings and compressor covers

-Casting companies: Iron, Aluminium (low pressure) and Steel

These are specific iron, steel and aluminum parts

Iron: Simo(EN10090) or D5S

Aluminium,: AC4C-T6

Steel: 1.4848 (EN10295)

-Metal Machining companies

Goal:

- To be able to send Request For Quotations to potential suppliers

Region:

No specific region

Competences required:

- Suppliers must have automotive experience and knowledge
- Suppliers must be able to produce high volumes

Search Profile Participant

Other relevant information:

- Want to meet the decision makers of a company, therefore MHI is looking forward to meet:
 1. The (Sales/Engineering) director of potential suppliers
 2. The Purchasing Manager/Director and/or the Engineering Manager/Director of an automotive customer.

This company participates in the Economic Mission from the Netherlands to Turkey from 23-28 November 2008.

Would you like to meet this company, or would you like more information? Please contact the organisation of this mission; Mr Pieter Libberecht, turkey@fier.net

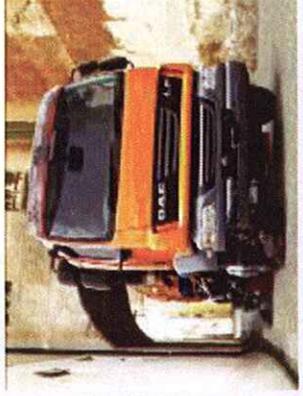
For more information about the mission visit www.fier.net/turkey

DAF Trucks

Contact: Radko Purm
Website: www.daf.com



- Radko Purm
- Regional Sourcing Manager



24-11-2009

OEM Purchase Event Turkey 2009

Company Profile Participant

Company:	DAF Trucks NV	 A PACCAR COMPANY
Location:	The Netherlands	
Website:	www.daf.com	
Participant:	Name	Position
	Radko Purm	Regional Sourcing Manager
Report date:	24-11-2009	

Company profile:

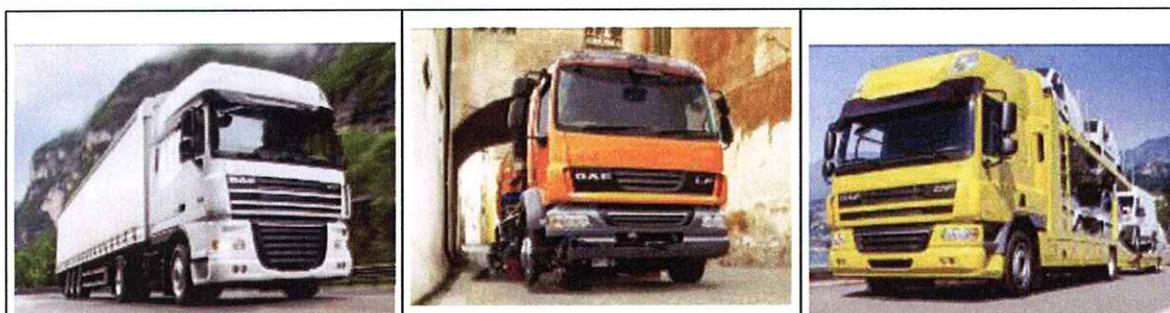
DAF Trucks N.V. is a wholly owned subsidiary of the North-American corporation PACCAR Inc. DAF Trucks' core activities are focused on the development, production, marketing and sale of medium and heavy-duty commercial vehicles. Another core activity focuses on the marketing and sale of light trucks manufactured by Leyland Trucks Ltd. in the UK, which is likewise a wholly owned subsidiary of PACCAR Inc. All DAF and Leyland products are backed up by a full range of services.

DAF Trucks also produces components for third parties, ranging from axle assemblies to complete engines for buses and coaches, special vehicles, earth-moving equipment and generator sets and also complete cabs can be ordered via DAF Components.

DAF works according to the 'Build to Order' principle. This means that all vehicles are built to satisfy each customer's individual wishes, but production only starts after the order is received from the customer. This is very important, because DAF builds tens of thousands of different vehicle versions which are all built to meet each customer's individual specifications and transport requirements.

The customer is DAF's top priority. Low costs per kilometer, high quality, driver comfort, low fuel consumption, minimal impact on the environment and high transport efficiency characterise all DAF products.

DAF Trucks has production facilities in Eindhoven, the Netherlands and in Westerlo in Belgium. Thanks to its high efficiency and the world class manufacturing and products, the company has established a strong competitive position on the European market.



Company Profile Participant

Page 2 of 2
Company_profile DAF

Searching for:

Manufacturers of Heavy Vehicle components

Goal:

To establish new fruitful contact with the Turkish automotive industry

Region:

Turkey

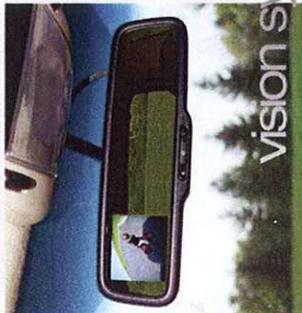
Competences required:

ISO 16949
Knowledge of English language

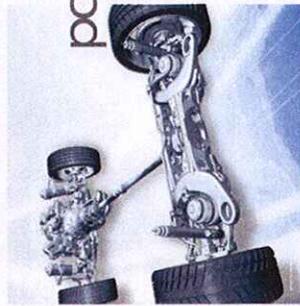
**Would you like to meet this company, or would you like more information?
Please contact FIER Automotive; Mr Kudret Dedek, kdedek@fier.net**

Magna International Europe

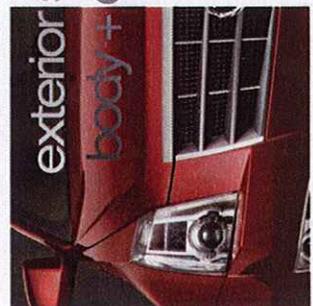
Contact: Bernhard Mastal
Website: www.magna.com



vision systems



powertrain systems



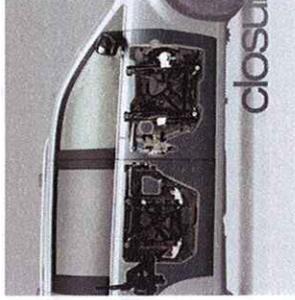
exterior systems
body + chassis systems



- Bernhard Mastal
- Regional Manager Turkey (Corporate Business Development)



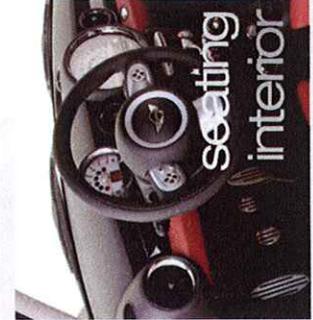
vehicle engineering assembly



closure systems



electronic systems



seating systems
interior systems

Company Profile Participant

Company:	Magna International Europe	
Location:	Austria	
Website:	www.magna.com	
Participant:	Name	Position
	Mr. Bernard Mastal	Regional Manager Turkey
	Mr. Erdem Durmaz	Int. Sourcing Manager
Report date:	24-11-2009	

Company profile:

We are the most diversified automotive supplier in the world. We design, develop and manufacture automotive systems, assemblies, modules and components, and engineer and assemble complete vehicles, primarily for sale to original equipment manufacturers (OEMs) of cars and light trucks in our three geographic segments - North America, Europe, and Rest of World (primarily Asia, South America and Africa).

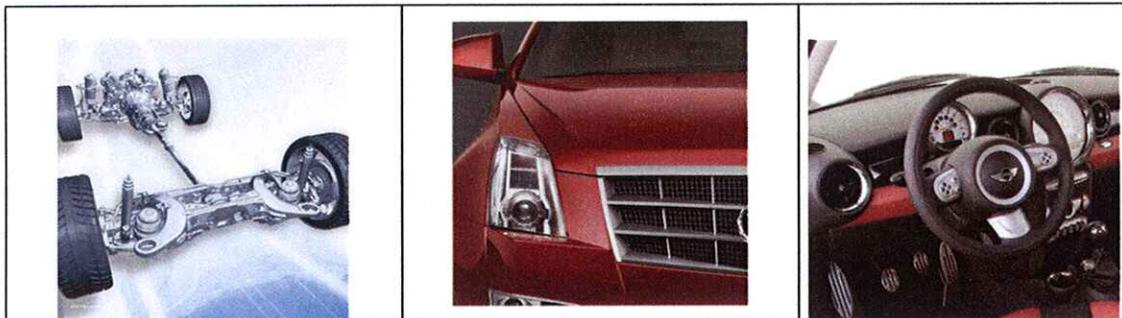
Our [capabilities](#) include the design, engineering, testing and manufacture of automotive interior systems; seating systems; closure systems; metal body & chassis systems; mirror systems; exterior systems; roof systems; electronic systems; powertrain systems as well as complete vehicle engineering and assembly.

We have 242 manufacturing operations and 86 product development, engineering and sales centres in 25 countries on five continents as of September 2009.

Products:

Body & Chassis Systems
Powertrain Systems
Exterior systems
Interior systems
Electronic systems

Seating systems
Vision systems
Closure systems
Roof systems
Complete Vehicle engineering & assembly



Company Profile Participant

Page 2 of 2
Company_profile Magna

Searching for:

Manufacturers of components as describe above
OEM Manufacturers

Goal:

Contact new potential suppliers
Searching for (OEM) cooperation partners

Region:

Kocaeli
Bursa

Competences required:

ISO 16949
ISO 9001
Knowledge of English and/or German language

Would you like to meet this company, or would you like more information?
Please contact FIER Automotive; Mr Kudret Dedek, kdedek@fier.net