



Press-release

8 July 2014

The market continues its downward trend at an accelerating pace

- Sales of new passenger cars and LCVs in Russia dropped by **17,3%** in **June 2014**
- Among the top ten bestselling models so far, nine models are locally produced

In **June 2014**, sales of new cars and light commercial vehicles in Russia dropped by **17,3%** compared with **June 2013** or by 41,674 sold units, and amounted to only **199,398** cars, according to the AEB Automobile Manufacturers Committee (AEB AMC).

In January-June 2014 new car and LCV sales declined by **7,6%** or 101,266 items in comparison to the same period of the previous year. This year **1,229,839** cars have been sold.

Among the **top ten bestselling models** of passenger cars, nine are produced in Russia.

Joerg Schreiber, Chairman of the **AEB Automobile Manufacturers Committee** commented:

"The market continues its downward trend, at an accelerating pace: Compared to 2013, sales volume in June declined by 17.3%, bringing total 2nd quarter sales down to minus 12.4%. In the opinion of AMC member companies, the market weakness has not reached its bottom yet: Sales volume in the 2nd half of 2014 is expected to reach a level of 1.2 million units, equivalent to a 16% reduction compared with the same 6-months period in 2013.

In view of the recent trend, the AEB is adjusting its 2014 full year forecast for the Russian PC and LCV market 2.45 million units, down 335 thousand units or 12% from the market result in 2013".

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Attachments:

1. New car/LCV sales in Russia by brands for June 2014/2013 and January-June 2014/2013
2. New car/LCV sales in Russia by groups for June 2014/2013 and January-June 2014/2013
3. 25 best sold models of cars in Russia for June 2014/2013 and January-June 2014/2013

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NEW CAR AND LCV SALES IN RUSSIA BY BRANDS FOR JUNE 2014/2013 AND JANUARY - JUNE 2014/2013¹

Data submitted by the AEB Automobile Manufacturers Committee; retail sales of imported and locally produced vehicles

Note: The ranking is based on monthly results.

BRAND	June			January-June		
	2014 (thd.units)	2013 (thd.units)	YoY	2014 (thd.units)	2013 (thd.units)	YoY
Lada	30,114	37,177	-19%	192,808	226,729	-15%
KIA	17,023	17,541	-3%	93,973	94,870	-1%
Hyundai*	16,754	16,879	-1%	89,574	89,466	0%
Renault*	16,479	18,849	-13%	96,421	104,633	-8%
Toyota*	13,139	14,736	-11%	76,488	73,054	5%
Nissan*	12,007	9,056	33%	82,348	63,747	29%
VW	10,850	14,698	-26%	67,353	77,280	-13%
Chevrolet	7,891	14,855	-47%	65,292	80,200	-19%
Škoda	7,857	9,109	-14%	42,047	42,847	-2%
GAZ LCV*	6,182	7,446	-17%	31,781	38,180	-17%
Mitsubishi	5,503	5,233	5%	38,456	37,575	2%
Mercedes-Benz	4,630	4,160	11%	23,762	20,030	19%
Ford*	4,520	9,681	-53%	31,318	51,123	-39%
Opel	4,489	6,486	-31%	33,514	39,593	-15%
Mazda	4,173	4,129	1%	23,801	20,142	18%
UAZ*	3,460	4,509	-23%	19,558	24,983	-22%
BMW	3,247	3,571	-9%	19,557	19,274	1%
Daewoo	3,131	3,594	-13%	24,019	27,274	-12%
Audi	3,000	3,101	-3%	17,966	18,181	-1%
Land Rover	1,894	1,848	2%	10,370	9,592	8%
SsangYong	1,875	3,747	-50%	11,423	15,865	-28%
Volvo	1,730	1,961	-12%	8,040	7,386	9%
Lifan	1,717	2,690	-36%	10,150	11,480	-12%
Peugeot*	1,653	3,195	-48%	12,168	17,557	-31%
Lexus	1,576	1,272	24%	8,729	7,476	17%
Citroën*	1,420	2,798	-49%	11,035	13,847	-20%
Suzuki	1,417	2,728	-48%	9,902	13,821	-28%
Geely	1,312	2,714	-52%	9,320	11,701	-20%
Subaru	1,254	1,244	1%	8,200	8,625	-5%
Great Wall	1,195	1,657	-28%	8,096	10,414	-22%
Chery	1,193	1,725	-31%	9,152	9,672	-5%
Honda	1,105	2,420	-54%	11,146	12,274	-9%
VW vans*	1,016	1,369	-26%	6,602	7,698	-14%

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Jeep	685	436	57%	3,887	2,049	90%
Mercedes-Benz vans*	680	449	51%	3,251	2,005	62%
Infiniti	668	612	9%	4,369	4,426	-1%
FIAT*	653	936	-30%	3,700	3,503	6%
Porsche	523	378	38%	2,172	1,864	17%
FAW	260	563	-54%	1,681	1,868	-10%
MINI	160	296	-46%	809	1,350	-40%
SEAT	160	355	-55%	909	1,922	-53%
Jaguar	142	176	-19%	846	763	11%
Cadillac	110	119	-8%	707	795	-11%
Acura**	87	-	-	345	-	-
Haima	85	11	673%	330	99	233%
Changan	80	-	-	451	-	-
BAW*	75	142	-47%	648	883	-27%
JAC*****	56	-	-	131	-	-
Isuzu*	47	12	292%	179	53	238%
Brilliance****	31	-	-	182	-	-
smart	31	20	55%	156	82	90%
TagAZ*	19	13	46%	91	112	-19%
Chrysler	14	27	-48%	77	93	-17%
Luxgen	12	-	-	75	-	-
ZAZ	6	251	-98%	386	1,892	-80%
Alfa Romeo	5	-	-	29	-	-
BYD	1	0	-	5	100	-95%
Dodge	1	25	-96%	24	121	-80%
Foton*	1	0	-	11	6	83%
Izh	0	73	-	19	530	-96%
Total	199,398	241,072	-17.3%	1,229,839	1,331,105	-7.6%

1. LCV sales are included into total brand's sales if exist in the product line of the brand (marked with*); reported separately for some brands. LCV<3,5t (with several exceptions reaching highest range of 6t). Some updates concerning LCV data may occur.

** Acura sales in Russia are done via Honda Motor RUS LLC from April 2014.

*** Sales of Bogdan were stopped by Technoproject, LLC in 2014.

**** Brilliance sales in Russia are done via Brilliance Motor Ltd. from April 2014.

***** JAC sales in Russia are done via Bogdan-Avto RUS from April 2014.

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Note: The ranking is based on monthly results.

Brand / Group	June						January-June					
	% Share			Volume			% Share			Volume		
	2014	2013	YOY	2014 thd.units	2013 thd.units	YoY	2014 4	2013	YOY	2014 thd.units	2013 thd.units	YoY
AVTOVAZ-RENAULT-NISSAN	29.7	27.3	2.4	59,268	65,694	-9.8%	30.6	30.0	0.6	375,946	399,535	-5.9%
AVTOVAZ	15.1	15.4	(0.3)	30,114	37,177	-19.0%	15.7	17.0	(1.3)	192,808	226,729	-15.0%
RENAULT	8.3	7.8	0.5	16,479	18,849	-12.6%	7.8	7.9	(0.1)	96,421	104,633	-7.8%
NISSAN	6.0	3.8	2.2	12,007	9,056	32.6%	6.7	4.8	1.9	82,348	63,747	29.2%
INFINITI	0.3	0.3	0.0	668	612	9.2%	0.4	0.3	0.1	4,369	4,426	-1.3%
VW Group	11.5	11.9	(0.4)	22,883	28,632	-20.1%	11.0	11.1	(0.1)	134,877	147,928	-8.8%
VW cars	5.4	6.1	(0.7)	10,850	14,698	-26.2%	5.5	5.8	(0.3)	67,353	77,280	-12.8%
VW vans	0.5	0.6	(0.1)	1,016	1,369	-25.8%	0.5	0.6	(0.1)	6,602	7,698	-14.2%
AUDI	1.5	1.3	0.2	3,000	3,101	-3.3%	1.5	1.4	0.1	17,966	18,181	-1.2%
SEAT	0.1	0.1	0.0	160	355	-54.9%	0.1	0.1	0.0	909	1,922	-52.7%
ŠKODA	3.9	3.8	0.1	7,857	9,109	-13.7%	3.4	3.2	0.2	42,047	42,847	-1.9%
KIA	8.5	7.3	1.2	17,023	17,541	-3.0%	7.6	7.1	0.5	93,973	94,870	-0.9%
HYUNDAI	8.4	7.0	1.4	16,754	16,879	-0.7%	7.3	6.7	0.6	89,574	89,466	0.1%
TOYOTA Group	7.4	6.6	0.8	14,715	16,008	-8.1%	6.9	6.0	0.9	85,217	80,530	5.8%
TOYOTA	6.6	6.1	0.5	13,139	14,736	-10.8%	6.2	5.5	0.7	76,488	73,054	4.7%
LEXUS	0.8	0.5	0.3	1,576	1,272	23.9%	0.7	0.6	0.1	8,729	7,476	16.8%
GM Group	6.3	8.9	(2.6)	12,490	21,460	-41.8%	8.1	9.1	(1.0)	99,513	120,588	-17.5%
OPEL	2.3	2.7	(0.4)	4,489	6,486	-30.8%	2.7	3.0	(0.3)	33,514	39,593	-15.4%
CHEVROLET	4.0	6.2	(2.2)	7,891	14,855	-46.9%	5.3	6.0	(0.7)	65,292	80,200	-18.6%
CADILLAC	0.1	0.0	0.1	110	119	-7.6%	0.1	0.1	0.0	707	795	-11.1%
GAZ LCV	3.1	3.1	0.0	6,182	7,446	-17.0%	2.6	2.9	(0.3)	31,781	38,180	-16.8%
MITSUBISHI	2.8	2.2	0.6	5,503	5,233	5.2%	3.1	2.8	0.3	38,456	37,575	2.3%
MERCEDES-BENZ	2.7	1.9	0.8	5,341	4,629	15.4%	2.2	1.7	0.5	27,169	22,117	22.8%
M-B cars	2.3	1.7	0.6	4,630	4,160	11.3%	1.9	1.5	0.4	23,762	20,030	18.6%
M-B vans	0.3	0.2	0.1	680	449	51.4%	0.3	0.2	0.1	3,251	2,005	62.1%
smart	0.0	0.0	0.0	31	20	55.0%	0.0	0.0	0.0	156	82	90.2%
FORD	2.3	4.0	(1.7)	4,520	9,681	-53.3%	2.5	3.8	(1.3)	31,318	51,123	-38.7%
MAZDA	2.1	1.7	0.4	4,173	4,129	1.1%	1.9	1.5	0.4	23,801	20,142	18.2%
UAZ	1.7	1.9	(0.2)	3,460	4,509	-23.3%	1.6	1.9	(0.3)	19,558	24,983	-21.7%
BMW Group	1.7	1.6	0.1	3,407	3,867	-11.9%	1.7	1.5	0.2	20,366	20,624	-1.3%
BMW	1.6	1.5	0.1	3,247	3,571	-9.1%	1.6	1.4	0.2	19,557	19,274	1.5%
MINI	0.1	0.1	0.0	160	296	-45.9%	0.1	0.1	0.0	809	1,350	-40.1%
DAEWOO	1.6	1.5	0.1	3,131	3,594	-12.9%	2.0	2.0	0.0	24,019	27,274	-11.9%
PSA PEUGEOT CITROEN	1.5	2.5	(1.0)	3,073	5,993	-48.7%	1.9	2.4	(0.5)	23,203	31,404	-26.1%
PEUGEOT	0.8	1.3	(0.5)	1,653	3,195	-48.3%	1.0	1.3	(0.3)	12,168	17,557	-30.7%

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CITROËN	0.7	1.2	(0.5)	1,420	2,798	-49.2%	0.9	1.0	(0.1)	11,035	13,847	-20.3%
JAGUAR LAND ROVER	1.0	0.8	0.2	2,036	2,024	0.6%	0.9	0.8	0.1	11,216	10,355	8.3%
LAND ROVER	0.9	0.8	0.1	1,894	1,848	2.5%	0.8	0.7	0.1	10,370	9,592	8.1%
JAGUAR	0.1	0.1	0.0	142	176	-19.3%	0.1	0.1	0.0	846	763	10.9%
SSANGYONG	0.9	1.6	(0.7)	1,875	3,747	-50.0%	0.9	1.2	(0.3)	11,423	15,865	-28.0%
VOLVO	0.9	0.8	0.1	1,730	1,961	-11.8%	0.7	0.6	0.1	8,040	7,386	8.9%
LIFAN	0.9	1.1	(0.2)	1,717	2,690	-36.2%	0.8	0.9	(0.1)	10,150	11,480	-11.6%
SUZUKI	0.7	1.1	(0.4)	1,417	2,728	-48.1%	0.8	1.0	(0.2)	9,902	13,821	-28.4%
CHRYSLER Group	0.7	0.6	0.1	1,358	1,424	-4.6%	0.6	0.4	0.2	7,717	5,766	33.8%
FIAT	0.3	0.4	(0.1)	653	936	-30.2%	0.3	0.3	0.0	3,700	3,503	5.6%
CHRYSLER	0.0	0.0	0.0	14	27	-48.1%	0.0	0.0	0.0	77	93	-17.2%
JEEP	0.3	0.2	0.1	685	436	57.1%	0.3	0.2	0.1	3,887	2,049	89.7%
DODGE	0.0	0.0	0.0	1	25	-96.0%	0.0	0.0	0.0	24	121	-80.2%
ALFA ROMEO	0.0	-	-	5	-	-	0.0	-	-	29	-	-
GEELY	0.7	1.1	(0.4)	1,312	2,714	-51.7%	0.8	0.9	(0.1)	9,320	11,701	-20.3%
SUBARU	0.6	0.5	0.1	1,254	1,244	0.8%	0.7	0.6	0.1	8,200	8,625	-4.9%
GREAT WALL	0.6	0.7	(0.1)	1,195	1,657	-27.9%	0.7	0.8	(0.1)	8,096	10,414	-22.3%
CHERY	0.6	0.7	(0.1)	1,193	1,725	-30.8%	0.7	0.7	0.0	9,152	9,672	-5.4%
HONDA Group	0.6	1.0	(0.4)	1,192	2,420	-50.7%	0.9	0.9	0.0	11,491	12,274	-6.4%
HONDA	0.6	1.0	(0.4)	1,105	2,420	-54.3%	0.9	0.9	0.0	11,146	12,274	-9.2%
ACURA	0.0	-	-	87	-	-	0.0	-	-	345	-	-
PORSCHE	0.3	0.2	0.1	523	378	38.4%	0.2	0.1	0.1	2,172	1,864	16.5%
FAW	0.1	0.2	(0.1)	260	563	-53.8%	0.1	0.1	0.0	1,681	1,868	-10.0%
HAIMA	0.0	0.0	0.0	85	11	672.7%	0.0	0.0	0.0	330	99	233.3%
CHANGAN	0.0	-	-	80	-	-	0.0	-	-	451	-	-
BAW	0.0	0.1	0.0	75	142	-47.2%	0.1	0.1	0.0	648	883	-26.6%
JAC	0.0	-	-	56	-	-	0.0	-	-	131	-	-
ISUZU	0.0	0.0	0.0	47	12	291.7%	0.0	0.0	0.0	179	53	237.7%
BRILLIANCE	0.0	-	-	31	-	-	0.0	-	-	182	-	-
TAGAZ	0.0	0.0	0.0	19	13	46.2%	0.0	0.0	0.0	91	112	-18.8%
LUXGEN	0.0	-	-	12	-	-	0.0	-	-	75	-	-
ZAZ	0.0	0.1	(0.1)	6	251	-97.6%	0.0	0.1	(0.1)	386	1,892	-79.6%
FOTON	0.0	0.0	0.0	1	0	-	0.0	0.0	0.0	11	6	83.3%
BYD	0.0	0.0	0.0	1	0	-	0.0	0.0	0.0	5	100	-95.0%
IZH	0.0	0.0	0.0	0	73	-	0.0	0.0	0.0	19	530	-96.4%
Total	100.0	100.0		199,398	241,072	-17.3%	100.0	100.0		1,229,839	1,331,105	-7.6%

Different from the international classification: brands represented on the Russian market by SOLLERS Group;
see also above

SOLLE RS Group	2.7	3.4	(0.7)	5,382	8,268	-35%	2.5	3.1	(0.6)	31,160	40,901	-24%
ISUZU	0.0	0.0	0.0	47	12	292%	0.0	0.0	0.0	179	53	238%
SSANG YONG	0.9	1.6	(0.7)	1,875	3,747	-50%	0.9	1.2	(0.3)	11,423	15,865	-28%
UAZ	1.7	1.9	(0.2)	3,460	4,509	-23%	1.6	1.9	(0.3)	19,558	24,983	-22%

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25 BEST SOLD MODELS OF CARS IN RUSSIA FOR JUNE 2014/2013 AND JANUARY - JUNE 2014/2013

Data submitted by the AEB Automobile Manufacturers Committee; retail sales of imported and locally produced vehicles.

Note: The ranking is based on monthly results.

#	BRAND	MODEL	June 2014				January-June			
			2014 thd.units	2013 thd.units	YoY thd.units	YoY %	2014 thd.units	2013 thd.units	YoY thd.units	YoY %
1	Lada	Granta	12,958	17,009	(4,051)	-24%	71,475	84,245	(12,770)	-15%
2	Hyundai	Solaris	10,565	10,575	(10)	0%	55,574	57,009	(1,435)	-3%
3	KIA	New Rio	8,696	8,047	649	8%	47,180	44,236	2,944	7%
4	Lada	Largus	6,981	5,034	1,947	39%	34,920	24,702	10,218	41%
5	Renault	Duster	6,079	7,534	(1,455)	-19%	41,067	40,710	357	1%
6	VW	Polo	5,378	6,767	(1,389)	-21%	32,137	34,720	(2,583)	-7%
7	Renault	Logan	5,233	4,426	807	18%	24,705	25,891	(1,186)	-5%
8	Nissan	Qashqai	4,188	2,425	1,763	73%	15,356	16,146	(790)	-5%
9	Lada	Kalina	3,872	2,908	964	33%	35,466	37,081	(1,615)	-4%
10	Nissan	Almera	3,733	1,177	2,556	217%	25,139	2,936	22,203	756%
11	Toyota	Camry	3,199	3,447	(248)	-7%	16,187	16,258	(71)	0%
12	Hyundai	ix35	3,177	3,209	(32)	-1%	18,087	15,204	2,883	19%
13	Škoda	Octavia A7	3,078	979	2,099	214%	19,416	979	18,437	1883%
14	Lada	Priora	2,985	5,009	(2,024)	-40%	24,853	31,881	(7,028)	-22%
15	Toyota	RAV 4	2,921	4,002	(1,081)	-27%	18,879	19,915	(1,036)	-5%
16	KIA	New Cee'd	2,810	2,925	(115)	-4%	13,236	15,780	(2,544)	-16%
17	Renault	Sandero	2,785	3,758	(973)	-26%	19,099	22,238	(3,139)	-14%
18	Chevrolet	Niva	2,660	4,132	(1,472)	-36%	20,852	25,855	(5,003)	-19%
19	Lada	4x4	2,459	3,750	(1,291)	-34%	18,676	21,889	(3,213)	-15%
20	Skoda	Rapid	2,341	-	-	-	4,270	-	-	-
21	Toyota	Corolla	2,214	2,628	(414)	-16%	14,991	12,631	2,360	19%
22	KIA	Sportage	2,098	3,107	(1,009)	-32%	14,933	16,355	(1,422)	-9%
23	Mazda	CX-5	2,063	1,656	407	25%	14,445	8,164	6,281	77%
24	VW	Jetta	2,038	1,792	246	14%	11,450	10,636	814	8%
25	Chevrolet	Cruze	1,877	5,885	(4,008)	-68%	10,932	24,652	(13,720)	-56%

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