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Press-release

8 June 2015

May car market decrease is 37,7 %

- Sales of new passenger cars and LCVs in Russia decreased by **37,7 %** in **May 2015**
- Nine bestselling models are locally produced

In **May 2015**, sales of new cars and light commercial vehicles in Russia decreased by **37,7 %** compared to **May 2014** or by **75 686** sold units, and amounted to **125 801** cars, according to the AEB Automobile Manufacturers Committee (AEB AMC).

This year in January—May **641 933** cars were sold.

Joerg Schreiber, Chairman of the **AEB Automobile Manufacturers Committee** commented:

“On the surface, no visual improvement in May vs. the weak sales result in preceding months since the beginning of the year. At the same time, general customer activity is undergoing a mild re-activation, thanks to a gradual reduction in bank interest rates and new car prices supported by a more robust Ruble exchange rate. This relative improvement is unlikely to bring about a fundamental turnaround for the market, but should help to slow down the pace of year-on-year sales decline in the coming weeks and months.

The AEB is planning to update its full-year forecast for the market of PC and LCV next month together with sales result for June”.

Contact:

Olga Zueva, AEB Automobile Manufacturers Committee Coordinator, olga.zueva@aebrus.ru, tel. +7 (495) 234 27 64

Yuliya Sheglova, Project Manager for market researches and statistics, yuliya.sheglova@aebrus.ru, tel. +7 (495) 234 27 64

Attachments:

1. New car/LCV sales in Russia by brands for May 2015/2014 and January—May 2015/2014
2. New car/LCV sales in Russia by groups for May 2015/2014 and January—May 2015/2014
3. 25 best sold models of cars in Russia for May 2015/2014 and January—May 2015/2014

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Association of European Businesses
Krasnoproletarskaya str. 16, bld. 3
127473 Moscow, Russia

Phone: +7 (495) 234 27 64
Fax: +7 (495) 234 28 07

E-mail: info@aebrus.ru
www.aebrus.ru



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NEW CAR AND LCV SALES IN RUSSIA BY BRANDS FOR MAY 2015/2014 AND JANUARY–MAY 2015/2014

Data submitted by the AEB Automobile Manufacturers Committee; retail sales of imported and locally produced vehicles.
Note: The ranking is based on monthly results.

BRAND	May			January-May		
	2015	2014	YoY	2015	2014	YoY
Lada	22,857	34,061	-33%	114,270	162,694	-30%
Hyundai*	13,613	15,580	-13%	67,155	72,820	-8%
KIA	12,355	16,917	-27%	62,287	76,950	-19%
Renault*	9,446	16,295	-42%	47,130	79,942	-41%
Nissan*	7,854	12,762	-38%	41,636	70,341	-41%
Toyota*	7,562	13,189	-43%	38,577	63,349	-39%
VW	5,550	10,675	-48%	29,819	56,503	-47%
Mitsubishi	4,002	5,010	-20%	16,611	32,953	-50%
GAZ LCV*	3,940	5,281	-25%	17,311	25,599	-32%
UAZ*	3,853	3,559	8%	15,300	16,098	-5%
Škoda	3,805	7,574	-50%	23,638	34,190	-31%
Mercedes-Benz	3,803	4,311	-12%	19,166	19,132	0%
Chevrolet	3,399	8,815	-61%	17,971	57,401	-69%
Datsun	3,367	-	-	15,214	-	-
Ford*	2,780	4,038	-31%	10,627	26,798	-60%
BMW	2,100	3,474	-40%	12,359	16,310	-24%
Audi	1,900	3,020	-37%	10,148	14,966	-32%
Lexus	1,645	1,678	-2%	7,847	7,153	10%
Daewoo	1,558	3,519	-56%	8,622	20,888	-59%
Opel	1,223	4,532	-73%	7,471	29,025	-74%
Mazda	1,213	3,810	-68%	10,552	19,628	-46%
Land Rover	887	1,707	-48%	4,859	8,476	-43%
Lifan	677	1,650	-59%	3,796	8,433	-55%
Geely	615	1,410	-56%	3,119	8,008	-61%
Porsche	458	458	0%	2,090	1,649	27%
Chery	453	1,207	-62%	2,043	7,959	-74%
Citroën*	438	1,451	-70%	2,350	9,615	-76%
Peugeot*	420	1,723	-76%	2,240	10,515	-79%
Mercedes-Benz Vans*	409	457	-11%	2,530	2,571	-2%
Honda	409	1,281	-68%	1,586	10,041	-84%
Suzuki	382	1,372	-72%	2,142	8,485	-75%
Infiniti	375	587	-36%	2,559	3,701	-31%

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Great Wall	367	1,306	-72%	2,036	6,901	-70%
VW vans*	310	1,101	-72%	2,735	5,586	-51%
Volvo	287	1,601	-82%	2,600	6,310	-59%
Subaru	272	1,451	-81%	3,097	6,946	-55%
SsangYong	220	1,809	-88%	2,614	9,548	-73%
FIAT*	204	610	-67%	1,508	3,047	-51%
Cadillac	130	104	25%	334	597	-44%
Jeep	125	695	-82%	1,071	3,202	-67%
MINI	100	100	0%	567	649	-13%
Brilliance	78	76	3%	415	151	175%
smart	75	26	188%	200	125	60%
Jaguar	64	146	-56%	333	704	-53%
DFM ²	60	-	-	310	-	-
Changan	53	86	-38%	171	371	-54%
Acura	35	146	-76%	282	258	9%
Isuzu*	24	34	-29%	244	132	85%
JAC	15	17	-12%	103	75	37%
BAW*	14	101	-86%	108	573	-81%
Haima	11	84	-87%	88	245	-64%
Alfa Romeo	5	15	-67%	13	24	-46%
Chrysler	2	17	-88%	21	63	-67%
Foton*	2	1	100%	11	10	10%
SEAT ³	-	199	-	47	749	-94%
FAW	-	292	-	-	1,421	-
ZAZ	-	28	-	-	380	-
Luxgen	-	6	-	-	63	-
TagAZ*	-	20	-	-	72	-
Dodge	-	8	-	-	23	-
BYD	-	4	-	-	4	-
Bogdan	-	-	-	-	92	-
Izh	-	1	-	-	19	-
Total	125,801	201,487	-37.6%	641,933	1,030,533	-37.7%

1. LCV sales are included into total brand's sales if exist in the product line of the brand (marked with*); reported separately for some brands. LCV<3,5t (with several exceptions reaching highest range of 6t). Some updates concerning LCV data may occur.

2. DFM = DFM cars are distributed in Russia by "China Dong Feng Motor Industry Imp. & Exp. Co. Ltd.".

3. SEAT sales were stopped in April 2015

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Note: The ranking is based on monthly results.

Brand / Group	May						January-May					
	% Share			Volume			% Share			Volume		
	2015	2014	YoY	2015	2014	YoY	2015	2014	YoY	2015	2014	YoY
AVTOVAZ-RENAULT-NISSAN	34.9	31.6	3.3	43,899	63,705	-31.1%	34.4	30.7	3.7	220,809	316,678	-30.3%
AVTOVAZ	18.2	16.9	1.3	22,857	34,061	-32.9%	17.8	15.8	2.0	114,270	162,694	-29.8%
RENAULT	7.5	8.1	(0.6)	9,446	16,295	-42.0%	7.3	7.8	(0.5)	47,130	79,942	-41.0%
NISSAN	6.2	6.3	(0.1)	7,854	12,762	-38.5%	6.5	6.8	(0.3)	41,636	70,341	-40.8%
INFINITI	0.3	0.3	0.0	375	587	-36.1%	0.4	0.4	0.0	2,559	3,701	-30.9%
Datsun	2.7	-	-	3,367	-	-	2.4	-	-	15,214	-	-
HYUNDAI	10.8	7.7	3.1	13,613	15,580	-12.6%	10.5	7.1	3.4	67,155	72,820	-7.8%
KIA	9.8	8.4	1.4	12,355	16,917	-27.0%	9.7	7.5	2.2	62,287	76,950	-19.1%
VW Group	9.2	11.2	(2.0)	11,565	22,569	-48.8%	10.3	10.9	(0.6)	66,387	111,994	-40.7%
VOLKSWAGEN cars	4.4	5.3	(0.9)	5,550	10,675	-48.0%	4.6	5.5	(0.9)	29,819	56,503	-47.2%
VOLKSWAGEN vans	0.2	0.5	(0.3)	310	1,101	-71.8%	0.4	0.5	(0.1)	2,735	5,586	-51.0%
AUDI	1.5	1.5	0.0	1,900	3,020	-37.1%	1.6	1.5	0.1	10,148	14,966	-32.2%
SEAT	-	0.1	-	-	199	-	0.0	0.1	(0.1)	47	749	-93.7%
ŠKODA	3.0	3.8	(0.8)	3,805	7,574	-49.8%	3.7	3.3	0.4	23,638	34,190	-30.9%
TOYOTA Group	7.3	7.4	(0.1)	9,207	14,867	-38.1%	7.2	6.8	0.4	46,424	70,502	-34.2%
TOYOTA	6.0	6.5	(0.5)	7,562	13,189	-42.7%	6.0	6.1	(0.1)	38,577	63,349	-39.1%
LEXUS	1.3	0.8	0.5	1,645	1,678	-2.0%	1.2	0.7	0.5	7,847	7,153	9.7%
GM Group	3.8	6.7	(2.9)	4,752	13,451	-64.7%	4.0	8.4	(4.4)	25,776	87,023	-70.4%
OPEL	1.0	2.2	(1.2)	1,223	4,532	-73.0%	1.2	2.8	(1.6)	7,471	29,025	-74.3%
CHEVROLET	2.7	4.4	(1.7)	3,399	8,815	-61.4%	2.8	5.6	(2.8)	17,971	57,401	-68.7%
CADILLAC	0.1	0.1	0.0	130	104	25.0%	0.1	0.1	0.0	334	597	-44.1%
MERCEDES-BENZ	3.4	2.4	1.0	4,287	4,794	-10.6%	3.4	2.1	1.3	21,896	21,828	0.3%
MERCEDES-BENZ cars	3.0	2.1	0.9	3,803	4,311	-11.8%	3.0	1.9	1.1	19,166	19,132	0.2%
MERCEDES-BENZ vans	0.3	0.2	0.1	409	457	-10.5%	0.4	0.2	0.2	2,530	2,571	-1.6%
smart	0.1	0.0	0.1	75	26	188.5%	0.0	0.0	0.0	200	125	60.0%
MITSUBISHI	3.2	2.5	0.7	4,002	5,010	-20.1%	2.6	3.2	(0.6)	16,611	32,953	-49.6%
GAZ LCV	3.1	2.6	0.5	3,940	5,281	-25.4%	2.7	2.5	0.2	17,311	25,599	-32.4%
UAZ	3.1	1.8	1.3	3,853	3,559	8.3%	2.4	1.6	0.8	15,300	16,098	-5.0%
FORD	2.2	2.0	0.2	2,780	4,038	-31.2%	1.7	2.6	(0.9)	10,627	26,798	-60.3%
BMW Group	1.7	1.8	(0.1)	2,200	3,574	-38.4%	2.0	1.6	0.4	12,926	16,959	-23.8%
BMW	1.7	1.7	0.0	2,100	3,474	-39.6%	1.9	1.6	0.3	12,359	16,310	-24.2%
MINI	0.1	0.0	0.1	100	100	0.0%	0.1	0.1	0.0	567	649	-12.6%
DAEWOO	1.2	1.7	(0.5)	1,558	3,519	-55.7%	1.3	2.0	(0.7)	8,622	20,888	-58.7%
MAZDA	1.0	1.9	(0.9)	1,213	3,810	-68.2%	1.6	1.9	(0.3)	10,552	19,628	-46.2%
JAGUAR LAND ROVER	0.8	0.9	(0.1)	951	1,853	-48.7%	0.8	0.9	(0.1)	5,192	9,180	-43.4%
LAND ROVER	0.7	0.8	(0.1)	887	1,707	-48.0%	0.8	0.8	0.0	4,859	8,476	-42.7%

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JAGUAR	0.1	0.1	0.0	64	146	-56.2%	0.1	0.1	0.0	333	704	-52.7%
PSA PEUGEOT CITROËN	0.7	1.6	(0.9)	858	3,174	-73.0%	0.7	2.0	(1.3)	4,590	20,130	-77.2%
PEUGEOT	0.3	0.9	(0.6)	420	1,723	-75.6%	0.3	1.0	(0.7)	2,240	10,515	-78.7%
CITROËN	0.3	0.7	(0.4)	438	1,451	-69.8%	0.4	0.9	(0.5)	2,350	9,615	-75.6%
LIFAN	0.5	0.8	(0.3)	677	1,650	-59.0%	0.6	0.8	(0.2)	3,796	8,433	-55.0%
GEELY	0.5	0.7	(0.2)	615	1,410	-56.4%	0.5	0.8	(0.3)	3,119	8,008	-61.1%
PORSCHE	0.4	0.2	0.2	458	458	0.0%	0.3	0.2	0.1	2,090	1,649	26.7%
CHERY	0.4	0.6	(0.2)	453	1,207	-62.5%	0.3	0.8	(0.5)	2,043	7,959	-74.3%
HONDA Group	0.4	0.7	(0.3)	444	1,427	-68.9%	0.3	1.0	(0.7)	1,868	10,299	-81.9%
HONDA	0.3	0.6	(0.3)	409	1,281	-68.1%	0.2	1.0	(0.8)	1,586	10,041	-84.2%
ACURA	0.0	0.1	(0.1)	35	146	-76.0%	0.0	0.0	0.0	282	258	9.3%
SUZUKI	0.3	0.7	(0.4)	382	1,372	-72.2%	0.3	0.8	(0.5)	2,142	8,485	-74.8%
GREAT WALL	0.3	0.6	(0.3)	367	1,306	-71.9%	0.3	0.7	(0.4)	2,036	6,901	-70.5%
CHRYSLER Group	0.3	0.7	(0.4)	336	1,345	-75.0%	0.4	0.6	(0.2)	2,613	6,359	-58.9%
FIAT	0.2	0.3	(0.1)	204	610	-66.6%	0.2	0.3	(0.1)	1,508	3,047	-50.5%
CHRYSLER	0.0	0.0	0.0	2	17	-88.2%	0.0	0.0	(0.0)	21	63	-66.7%
JEEP	0.1	0.3	(0.2)	125	695	-82.0%	0.2	0.3	(0.1)	1,071	3,202	-66.6%
DODGE	-	0.0	-	-	8	-	-	0.0	-	-	23	-
ALFA ROMEO	0.0	0.0	0.0	5	15	-66.7%	0.0	0.0	0.0	13	24	-45.8%
VOLVO	0.2	0.8	(0.6)	287	1,601	-82.1%	0.4	0.6	(0.2)	2,600	6,310	-58.8%
SUBARU	0.2	0.7	(0.5)	272	1,451	-81.3%	0.5	0.7	(0.2)	3,097	6,946	-55.4%
SSANGYONG	0.2	0.9	(0.7)	220	1,809	-87.8%	0.4	0.9	(0.5)	2,614	9,548	-72.6%
BRILLIANCE	0.1	0.0	0.1	78	76	2.6%	0.1	0.0	0.1	415	151	174.8%
DFM	0.0	-	-	60	-	-	0.0	-	-	310	-	-
CHANGAN	0.0	0.0	0.0	53	86	-38.4%	0.0	0.0	0.0	171	371	-53.9%
ISUZU	0.0	0.0	0.0	24	34	-29.4%	0.0	0.0	0.0	244	132	84.8%
JAC	0.0	0.0	0.0	15	17	-11.8%	0.0	0.0	0.0	103	75	37.3%
BAW	0.0	0.1	(0.1)	14	101	-86.1%	0.0	0.1	(0.1)	108	573	-81.2%
HAIMA	0.0	0.0	0.0	11	84	-86.9%	0.0	0.0	0.0	88	245	-64.1%
FOTON	0.0	0.0	0.0	2	1	100.0%	0.0	0.0	0.0	11	10	10.0%
LUXGEN	-	0.0	-	-	6	-	-	0.0	-	-	63	-
TAGAZ	-	0.0	-	-	20	-	-	0.0	-	-	72	-
FAW	-	0.1	-	-	292	-	-	0.1	-	-	1,421	-
ZAZ	-	0.0	-	-	28	-	-	0.0	-	-	380	-
BYD	-	0.0	-	-	4	-	-	0.0	-	-	4	-
IZH	-	0.0	-	-	1	-	-	0.0	-	-	19	-
BOGDAN	-	-	-	-	-	-	-	0.0	-	-	92	-
Total	100.0	100.0		125,801	201,487	-37.6%	100.0	100.0		641,933	1,030,533	-37.7%

Different from the international classification: brands represented on the Russian market by SOLLERS Group; see also above

SOLLERS Group	3.3	2.7	0.6	4,097	5,402	-24.2%	2.8	2.5	0.3	18,158	25,778	-29.6%
ISUZU	0.0	0.0	0.0	24	34	-29%	0.0	0.0	0.0	244	132	85%
SSANGYONG	0.2	0.9	(0.7)	220	1,809	-88%	0.4	0.9	(0.5)	2,614	9,548	-73%
UAZ	3.1	1.8	1.3	3,853	3,559	8%	2.4	1.6	0.8	15,300	16,098	-5%

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Association of European Businesses
Krasno proletarskaya str. 16, bld. 3
127473 Moscow, Russia

Phone: +7 (495) 234 27 64
Fax: +7 (495) 234 28 07

E-mail: info@aebrus.ru
www.aebrus.ru



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25 BEST SOLD MODELS OF CARS IN RUSSIA FOR MAY 2015/2014 AND JANUARY–MAY 2015/2014

Data submitted by the AEB Automobile Manufacturers Committee; retail sales of imported and locally produced vehicles.
Note: The ranking is based on monthly results.

#	MODEL	BRAND	MAY		
			2015	2014	YoY
1	Solaris	Hyundai	10,654	9,791	863
2	Granta	Lada	8,471	12,947	(4,476)
3	New Rio	KIA	7,460	8,513	(1,053)
4	Kalina	Lada	5,604	5,730	(126)
5	X-Trail	Nissan	3,608	1,254	2,354
6	Largus	Lada	3,519	7,448	(3,929)
7	RAV 4	Toyota	3,516	3,457	59
8	Polo	VW	3,504	5,393	(1,889)
9	Duster	Renault	3,427	6,835	(3,408)
10	Logan	Renault	3,282	5,130	(1,848)
11	4x4	Lada	2,918	3,286	(368)
12	Outlander	Mitsubishi	2,745	1,469	1,276
13	Sandero	Renault	2,446	2,537	(91)
14	Camry	Toyota	2,442	2,650	(208)
15	on-DO	Datsun	2,256	-	-
16	Sportage	KIA	2,153	2,368	(215)
17	Niva	Chevrolet	1,932	2,658	(726)
18	Rapid	Skoda	1,882	1,474	408
19	Priora	Lada	1,637	3,695	(2,058)
20	Almera	Nissan	1,602	4,456	(2,854)
21	Patriot	UAZ	1,559	1,284	275
22	Octavia A7	Skoda	1,382	3,167	(1,785)
23	Qashqai	Nissan	1,258	4,031	(2,773)
24	New Cee'd	KIA	1,239	2,036	(797)
25	Genra	Daewoo	1,113	1,443	(330)

#	MODEL	BRAND	JANUARY - MAY		
			2015	2014	YoY
1	Granta	Lada	49,542	58,517	(8,975)
2	Solaris	Hyundai	44,455	45,009	(554)
3	New Rio	KIA	33,700	38,484	(4,784)
4	Kalina	Lada	18,309	31,594	(13,285)
5	Duster	Renault	16,860	34,988	(18,128)
6	4x4	Lada	16,701	16,217	484
7	Logan	Renault	16,493	19,472	(2,979)
8	Polo	VW	16,143	26,759	(10,616)
9	Largus	Lada	15,453	27,939	(12,486)
10	Camry	Toyota	12,264	12,988	(724)
11	on-DO	Datsun	11,939	-	-
12	Almera	Nissan	11,691	21,406	(9,715)
13	Niva	Chevrolet	11,647	18,192	(6,545)
14	Priora	Lada	11,463	21,868	(10,405)
15	RAV 4	Toyota	11,359	15,958	(4,599)
16	Sandero	Renault	11,184	16,314	(5,130)
17	Rapid	Skoda	10,323	1,929	8,394
18	ix35	Hyundai	10,087	14,910	(4,823)
19	Octavia A7	Skoda	9,003	16,338	(7,335)
20	Sportage	KIA	8,323	12,347	(4,024)
21	X-Trail	Nissan	8,081	10,431	(2,350)
22	New Cee'd	KIA	7,746	10,426	(2,680)
23	Patriot	UAZ	6,712	6,384	328
24	CX-5	Mazda	6,376	9,387	(3,011)
25	ASX	Mitsubishi	5,993	8,942	(2,949)

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