



## Press-release

8 October 2014

### September shows sales improvement, but no fundamental trend reversal

- Sales of new passenger cars and LCVs in Russia dropped by **20,1%** in **September 2014**
- Among the top ten bestselling models so far, ten models are locally produced

In **September 2014**, sales of new cars and light commercial vehicles in Russia dropped by **20,1%** compared with **September 2013** or by 49,662 sold units, and amounted to only **197, 233** cars, according to the AEB Automobile Manufacturers Committee (AEB AMC).

In **January-September 2014** new car and LCV sales declined by **13,0%** or 266,753 items in comparison to the same period of the previous year. This year **1,779,947** cars have been sold.

Among the **top ten bestselling models** of passenger cars, ten are produced in Russia.

**Joerg Schreiber**, Chairman of the **AEB Automobile Manufacturers Committee** commented:

"September sales show a visible improvement over August, reflecting the end of the holiday season and quarter closing efforts by the market participants. Industry baseline performance however remains weak, demonstrated in the ongoing significant volume erosion compared to prior year. Until year end, the negative sales trend should be mitigated somewhat as a result of government measures in support of domestic vehicle production. We do not expect however a fundamental trend reversal for the total market during the fourth quarter of the year. Considering also the weaker than expected market performance in the third quarter, we are maintaining our full year outlook for the sales of PC and LCV in 2014 at a level of 2.45 million units, equivalent to a 12% drop compared to 2013 result of 2.77 million units".

#### Contact:

**Olga Zueva**, AEB Automobile Manufacturers Committee Coordinator, [olga.zueva@aebrus.ru](mailto:olga.zueva@aebrus.ru), tel. +7 (495) 234 27 64

**Yuliya Sheglova**, Project Manager for market researches and statistics, [yuliya.sheglova@aebrus.ru](mailto:yuliya.sheglova@aebrus.ru), tel. +7 (495) 234 27 64

---

#### Attachments:

1. New car/LCV sales in Russia by brands for September 2014/2013 and January - September 2014/2013
2. New car/LCV sales in Russia by groups for September 2014/2013 and January - September 2014/2013
3. 25 best sold models of cars in Russia for September 2014/2013 and January - September 2014/2013

#### AEB SPONSORS 2014 – СПОНСОРЫ АЕБ 2014

• Allianz IC OJSC • Alstom • ASAP Transportation Company LLC • Atos • Awara Group • Bank Credit Suisse (Moscow) • BP • BSH Group • Cargill Enterprises Inc.  
• Caverion Elmek OOO • Clifford Chance • Continental Tires RUS LLC • Crocus International • Deloitte • DHL • DuPont Science & Technologies  
• E.ON Global Commodities SE • Enel OGC 5 • Eni S.p.A • EY • GDF SUEZ • Gestamp Russia • HeidelbergCement • ING Commercial Banking  
• John Deere Agricultural Holdings, Inc. • KPMG • LEROY MERLIN Russia • MAN Truck & Bus AG • Mercedes-Benz Russia • Merck LLC • Messe Frankfurt Rus, O.O.O  
• MetLife • METRO Group • Michelin • MOL Plc • Novartis Group • OBI Russia • Orange Business Services • Oranta • Pepeliaev Group, LLC • PwC • Procter & Gamble  
• Raiffeisenbank ZAO • ROCA • Shell Exploration & Production Services (RF) B.V. • Statoil ASA • Stupino 1 Industrial Park • Telenor Russia AS • TMF Russia • Total E&P Russia  
• Volkswagen Group Rus OOO • Volvo Cars LLC • VSK • YIT Rakennus Representative Office • YOKOHAMA RUSSIA LLC

Association of European Businesses  
Ul. Krasno proletarskaya 16, bld. 3  
127473 Moscow, Russia

Phone.: +7 (495) 234 27 64  
Fax: +7 (495) 234 28 07

E-mail: [info@aebrus.ru](mailto:info@aebrus.ru)  
[www.aebrus.ru](http://www.aebrus.ru)



## NEW CAR AND LCV SALES IN RUSSIA BY BRANDS FOR SEPTEMBER 2014/2013 AND JANUARY – SEPTEMBER 2014/2013<sup>1</sup>

Data submitted by the AEB Automobile Manufacturers Committee; retail sales of imported and locally produced vehicles  
Note: The ranking is based on monthly results.

BRAND	September			January-September		
	2014 thd. units	2013 thd. units	YoY	2014 thd. units	2013 thd. units	YoY
Lada	36,513	40,011	-9%	283,802	343,368	-17%
Renault*	15,406	17,254	-11%	139,434	155,081	-10%
Hyundai*	15,398	17,171	-10%	132,849	135,609	-2%
KIA	14,501	18,004	-19%	137,421	146,986	-7%
Toyota*	13,067	13,715	-5%	115,589	115,146	0%
Nissan*	11,844	15,002	-21%	114,389	101,965	12%
VW	8,830	13,615	-35%	93,797	117,222	-20%
Chevrolet	8,260	16,071	-49%	89,961	127,742	-30%
Škoda	7,294	7,743	-6%	63,179	64,498	-2%
Mitsubishi	6,304	6,451	-2%	52,462	56,240	-7%
GAZ LCV*	5,705	7,910	-28%	48,180	60,873	-21%
Ford*	5,268	8,120	-35%	44,938	77,474	-42%
Opel	4,726	6,968	-32%	47,494	60,045	-21%
Mercedes-Benz	4,336	4,264	2%	36,433	32,043	14%
Mazda	4,031	4,320	-7%	35,280	31,462	12%
UAZ*	3,667	3,897	-6%	30,121	36,895	-18%
Audi	2,557	3,080	-17%	25,724	26,982	-5%
BMW	2,400	4,434	-46%	26,317	29,692	-11%
Daewoo	2,350	6,508	-64%	31,653	43,093	-27%
SsangYong	1,977	3,288	-40%	17,464	25,738	-32%
Lifan	1,930	2,594	-26%	15,842	19,323	-18%
Lexus	1,902	1,418	34%	13,823	11,622	19%
Land Rover	1,766	1,765	0%	15,419	14,774	4%
Suzuki	1,461	2,454	-40%	13,755	21,783	-37%
Honda	1,346	1,787	-25%	15,133	18,610	-19%
Peugeot*	1,343	2,669	-50%	16,087	25,921	-38%
Citroen*	1,295	2,400	-46%	14,988	21,731	-31%
Geely	1,258	2,311	-46%	13,155	19,561	-33%
Volvo	1,228	1,257	-2%	11,555	10,894	6%
Chery	1,171	1,742	-33%	12,617	14,868	-15%
Subaru	1,130	1,286	-12%	11,592	12,404	-7%
Great Wall	1,079	1,602	-33%	11,774	14,954	-21%
Mercedes-Benz Vans*	1,028	480	114%	5,617	3,422	64%

AEB SPONSORS 2014 – СПОНСОРЫ АЕБ 2014

Allianz IC OJSC • Alstom • ASAP Transportation Company LLC • Atos • Awara Group • Bank Credit Suisse (Moscow) • BP • BSH Group • Cargill Enterprises Inc.  
 Caverion Elmek OOO • Clifford Chance • Continental Tires RUS LLC • Crocus International • Deloitte • DHL • DuPont Science & Technologies  
 E.ON Global Commodities SE • Enel OGC 5 • Eni S.p.A • EY • GDF SUEZ • Gestamp Russia • HeidelbergCement • ING Commercial Banking  
 John Deere Agricultural Holdings, Inc. • KPMG • LEROY MERLIN Russia • MAN Truck & Bus AG • Mercedes-Benz Russia • Merck LLC • Messe Frankfurt Rus, O.O.O  
 MetLife • METRO Group • Michelin • MOL Plc • Novartis Group • OBI Russia • Orange Business Services • Oranta • Pepeliaev Group, LLC • PwC • Procter & Gamble  
 Raiffeisenbank ZAO • ROCA • Shell Exploration & Production Services (RF) B.V. • Statoil ASA • Stupino 1 Industrial Park • Telenor Russia AS • TMF Russia • Total E&P Russie  
 Volkswagen Group Rus OOO • Volvo Cars LLC • VSK • YIT Rakennus Representative Office • YOKOHAMA RUSSIA LLC



VW vens*	957	1,280	-25%	9,408	11,572	-19%
FIAT*	678	713	-5%	5,438	5,625	-3%
Jeep	678	598	13%	5,768	3,438	68%
Infiniti	639	768	-17%	5,921	6,443	-8%
Datsun*****	520	-	-	520	-	-
Porsche	232	294	-21%	3,079	2,726	13%
Jaguar	138	157	-12%	1,246	1,247	0%
Changan	120	-	-	785	-	-
Haima	113	50	126%	606	237	156%
Brilliance****	107	-	-	385	-	-
MINI	104	240	-57%	1,168	2,053	-43%
SEAT	101	276	-63%	1,246	2,939	-58%
Cadillac	101	101	0%	949	1,124	-16%
Isuzu*	88	33	167%	396	131	202%
BAW*	85	118	-28%	873	1,266	-31%
JAC****	64	-	-	298	-	-
Acura**	64	-	-	551	-	-
smart	42	28	50%	260	146	78%
TagAZ*	15	28	-46%	125	339	-63%
Alfa Romeo	9	-	-	63	-	-
Chrysler	5	8	-38%	91	141	-35%
Luxgen	2	-	-	81	-	-
Vortex	0	5	-	0	928	-
Foton*	0	0	0%	59	6	883%
ZAZ	0	102	-	481	2,366	-80%
BYD	0	0	0%	5	102	-95%
Bogdan	-	125	-	92	1,803	-95%
Dodge*****	-	13	-	26	174	-85%
Izh	0	37	-	19	647	-97%
FAW	n/a	330	-	2,164	3,226	-33%
<b>Total</b>	<b>197,233</b>	<b>246,895</b>	<b>-20.1%</b>	<b>1,779,947</b>	<b>2,046,700</b>	<b>-13.0%</b>

Different from the international classification: brands represented on the Russian market by SOLLERS Group; see also above

**1. LCV sales are included into total brand's sales if exist in the product line of the brand (marked with\*); reported separately for some brands. LCV<3,5t (with several exceptions reaching highest range of 6t). Some updates concerning LCV data may occur.**

**\*\* Acura sales in Russia are done via Honda Motor RUS LLC from April 2014.**

**\*\*\* Sales of Bogdan were stopped by Technoproject, LLC in 2014.**

**\*\*\*\* Brilliance sales in Russia are done via Brilliance Motor Ltd. from April 2014.**

**\*\*\*\*\* JAC sales in Russia are done via Bogdan-Avto RUS from April 2014.**

**\*\*\*\*\* Datsun sales in Russia are done via Nissan Manufacturing RUS LLC starting from September 2014.**

**\*\*\*\*\* Sales of Dodge were stopped by Chrysler RUS CJSC in July 2014.**

**AEB SPONSORS 2014 – СПОНСОРЫ АЕБ 2014**

Allianz IC OJSC • Alstom • ASAP Transportation Company LLC • Atos • Awara Group • Bank Credit Suisse (Moscow) • BP • BSH Group • Cargill Enterprises Inc. • Caverion Elmek OOO • Clifford Chance • Continental Tires RUS LLC • Crocus International • Deloitte • DHL • DuPont Science & Technologies • E.ON Global Commodities SE • Enel OGC 5 • Eni S.p.A • EY • GDF SUEZ • Gestamp Russia • HeidelbergCement • ING Commercial Banking • John Deere Agricultural Holdings, Inc. • KPMG • LEROY MERLIN Russia • MAN Truck & Bus AG • Mercedes-Benz Russia • Merck LLC • Messe Frankfurt Rus, O.O.O • MetLife • METRO Group • Michelin • MOL Plc • Novartis Group • OBI Russia • Orange Business Services • Oranta • Pepeliaev Group, LLC • PwC • Procter & Gamble • Raiffeisenbank ZAO • ROCA • Shell Exploration & Production Services (RF) B.V. • Statoil ASA • Stupino 1 Industrial Park • Telenor Russia AS • TMF Russia • Total E&P Russie • Volkswagen Group Rus OOO • Volvo Cars LLC • VSK • YIT Rakennus Representative Office • YOKOHAMA RUSSIA LLC



## NEW CAR AND LCV SALES IN RUSSIA BY GROUPS FOR SEPTEMBER 2014/2013 AND JANUARY – SEPTEMBER 2014/2013

Data submitted by the AEB Automobile Manufacturers Committee; retail sales of imported and locally produced vehicles.

Note: The ranking is based on monthly results.

Brand / Group	September						January-September					
	% Share			Volume			% Share			Volume		
	2014	2013	YOY	2014	2013	YoY	2014	2013	YOY	2014	2013	YoY
AVTOVAZ-RENAULT-NISSAN	32.9	29.6	3.1	64,922	73,035	-11.1%	30.6	29.7	0.8	544,066	606,857	-10.3%
AVTOVAZ	18.5	16.2	2.3	36,513	40,011	-8.7%	15.9	16.8	(0.9)	283,802	343,368	-17.3%
RENAULT	7.8	7.0	0.8	15,406	17,254	-10.7%	7.8	7.6	0.2	139,434	155,081	-10.1%
NISSAN	6.0	6.1	(0.1)	11,844	15,002	-21.1%	6.4	5.0	1.4	114,389	101,965	12.2%
INFINITI	0.3	0.3	0.0	639	768	-16.8%	0.3	0.3	0.0	5,921	6,443	-8.1%
DATSUN	0.3	0.0	0.3	520	0	-	0.0	0.0	0.0	520	0	-
VW Group	10.0	10.5	(0.5)	19,739	25,994	-24.1%	10.9	10.9	0.0	193,354	223,213	-13.4%
VOLKSWAGEN cars	4.5	5.5	(1.0)	8,830	13,615	-35.1%	5.3	5.7	0.4	93,797	117,222	-20.0%
VOLKSWAGEN vans	0.5	0.5	0.0	957	1,280	-25.2%	0.5	0.6	(0.1)	9,408	11,572	-18.7%
AUDI	1.3	1.2	0.1	2,557	3,080	-17.0%	1.4	1.3	0.1	25,724	26,982	-4.7%
SEAT	0.1	0.1	0.0	101	276	-63.4%	0.1	0.1	0.0	1,246	2,939	-57.6%
ŠKODA	3.7	3.1	0.6	7,294	7,743	-5.8%	3.5	3.2	0.3	63,179	64,498	-2.0%
HYUNDAI	7.8	7.0	0.8	15,398	17,171	-10.3%	7.5	6.6	0.9	132,849	135,609	-2.0%
TOYOTA Group	7.6	6.1	1.5	14,969	15,133	-1.1%	7.3	6.2	1.1	129,412	126,768	2.1%
TOYOTA	6.6	5.6	1.0	13,067	13,715	-4.7%	6.5	5.6	0.9	115,589	115,146	0.4%
LEXUS	1.0	0.6	0.4	1,902	1,418	34.1%	0.8	0.6	0.2	13,823	11,622	18.9%
KIA	7.4	7.3	0.1	14,501	18,004	-19.5%	7.7	7.2	0.5	137,421	146,986	-6.5%
GM Group	6.6	9.4	(2.8)	13,087	23,140	-43.4%	7.8	9.2	(1.4)	138,404	188,911	-26.7%
OPEL	2.4	2.8	(0.4)	4,726	6,968	-32.2%	2.7	2.9	(0.2)	47,494	60,045	-20.9%
CHEVROLET	4.2	6.5	(2.3)	8,260	16,071	-48.6%	5.1	6.2	(1.1)	89,961	127,742	-29.6%
CADILLAC	0.1	0.0	0.1	101	101	0.0%	0.1	0.1	0.0	949	1,124	-15.6%
MITSUBISHI	3.2	2.6	0.6	6,304	6,451	-2.3%	2.9	2.7	0.2	52,462	56,240	-6.7%
GAZ LCV	2.9	3.2	(0.3)	5,705	7,910	-27.9%	2.7	3.0	(0.3)	48,180	60,873	-20.9%
MERCEDES-BENZ	2.7	1.9	0.8	5,406	4,772	13.3%	2.4	1.7	0.7	42,310	35,611	18.8%
MERCEDES-BENZ cars	2.2	1.7	0.5	4,336	4,264	1.7%	2.0	1.6	0.4	36,433	32,043	13.7%
MERCEDES-BENZ vans	0.5	0.2	0.3	1,028	480	114.2%	0.3	0.2	0.1	5,617	3,422	64.1%
smart	0.0	0.0	0.0	42	28	50.0%	0.0	0.0	0.0	260	146	78.1%
FORD	2.7	3.3	(0.6)	5,268	8,120	-35.1%	2.5	3.8	(1.3)	44,938	77,474	-42.0%
MAZDA	2.0	1.7	0.3	4,031	4,320	-6.7%	2.0	1.5	0.5	35,280	31,462	12.1%
UAZ	1.9	1.6	0.3	3,667	3,897	-5.9%	1.7	1.8	(0.1)	30,121	36,895	-18.4%
PSA PEUGEOT CITROËN	1.3	2.1	(0.8)	2,638	5,069	-48.0%	1.7	2.3	(0.6)	31,075	47,652	-34.8%
PEUGEOT	0.7	1.1	(0.4)	1,343	2,669	-49.7%	0.9	1.3	(0.4)	16,087	25,921	-37.9%
CITROËN	0.7	1.0	(0.3)	1,295	2,400	-46.0%	0.8	1.1	(0.3)	14,988	21,731	-31.0%
BMW Group	1.3	1.9	(0.6)	2,504	4,674	-46.4%	1.5	1.6	(0.1)	27,485	31,745	-13.4%
BMW	1.2	1.8	(0.6)	2,400	4,434	-45.9%	1.5	1.5	0.0	26,317	29,692	-11.4%

AEB SPONSORS 2014 – СПОНСОРЫ АЕБ 2014

• Allianz IC OJSC • Alstom • ASAP Transportation Company LLC • Atos • Awara Group • Bank Credit Suisse (Moscow) • BP • BSH Group • Cargill Enterprises Inc.  
 • Caverion Elmek OOO • Clifford Chance • Continental Tires RUS LLC • Crocus International • Deloitte • DHL • DuPont Science & Technologies  
 • E.ON Global Commodities SE • Enel OGC 5 • Eni S.p.A • EY • GDF SUEZ • Gestamp Russia • HeidelbergCement • ING Commercial Banking  
 • John Deere Agricultural Holdings, Inc. • KPMG • LEROY MERLIN Russia • MAN Truck & Bus AG • Mercedes-Benz Russia • Merck LLC • Messe Frankfurt Rus, O.O.O  
 • MetLife • METRO Group • Michelin • MOL Plc • Novartis Group • OBI Russia • Orange Business Services • Oranta • Pepeliaev Group, LLC • PwC • Procter & Gamble  
 • Raiffeisenbank ZAO • ROCA • Shell Exploration & Production Services (RF) B.V. • Statoil ASA • Stupino 1 Industrial Park • Telenor Russia AS • TMF Russia • Total E&P Russie  
 • Volkswagen Group Rus OOO • Volvo Cars LLC • VSK • YIT Rakennus Representative Office • YOKOHAMA RUSSIA LLC



MINI	0.1	0.1	0.0	104	240	-56.7%	0.1	0.1	0.0	1,168	2,053	-43.1%
DAEWOO	1.2	2.6	(1.4)	2,350	6,508	-63.9%	1.8	2.1	(0.3)	31,653	43,093	-26.5%
SSANGYONG	1.0	1.3	(0.3)	1,977	3,288	-39.9%	1.0	1.3	(0.3)	17,464	25,738	-32.1%
LIFAN	1.0	1.1	(0.1)	1,930	2,594	-25.6%	0.9	0.9	0.0	15,842	19,323	-18.0%
JAGUAR LAND ROVER	1.0	0.8	0.2	1,904	1,922	-0.9%	0.9	0.8	0.1	16,665	16,021	4.0%
LAND ROVER	0.9	0.7	0.2	1,766	1,765	0.1%	0.9	0.7	0.2	15,419	14,774	4.4%
JAGUAR	0.1	0.1	0.0	138	157	-12.1%	0.1	0.1	0.0	1,246	1,247	-0.1%
SUZUKI	0.7	1.0	(0.3)	1,461	2,454	-40.5%	0.8	1.1	(0.3)	13,755	21,783	-36.9%
HONDA Group	0.7	0.7	0.0	1,410	1,787	-21.1%	0.9	0.9	0.0	15,684	18,610	-15.7%
HONDA	0.7	0.7	0.0	1,346	1,787	-24.7%	0.9	0.9	0.0	15,133	18,610	-18.7%
ACURA	0.0	-	-	64	-	-	0.0	-	-	551	-	-
CHRYSLER Group	0.7	0.5	0.2	1,370	1,332	2.9%	0.6	0.5	0.1	11,386	9,378	21.4%
FIAT	0.3	0.3	0.0	678	713	-4.9%	0.3	0.3	0.0	5,438	5,625	-3.3%
CHRYSLER	0.0	0.0	0.0	5	8	-37.5%	0.0	0.0	0.0	91	141	-35.5%
JEEP	0.3	0.2	0.1	678	598	13.4%	0.3	0.2	0.1	5,768	3,438	67.8%
DODGE	-	0.0	-	-	13	-	0.0	0.0	0.0	26	174	-85.1%
ALFA ROMEO	0.0	-	-	9	-	-	0.0	-	-	63	-	-
GEELY	0.6	0.9	(0.3)	1,258	2,311	-45.6%	0.7	1.0	(0.3)	13,155	19,561	-32.7%
VOLVO	0.6	0.5	0.1	1,228	1,257	-2.3%	0.6	0.5	0.1	11,555	10,894	6.1%
CHERY	0.6	0.7	(0.1)	1,171	1,742	-32.8%	0.7	0.7	0.0	12,617	14,868	-15.1%
SUBARU	0.6	0.5	0.1	1,130	1,286	-12.1%	0.7	0.6	0.1	11,592	12,404	-6.5%
GREAT WALL	0.5	0.6	(0.1)	1,079	1,602	-32.6%	0.7	0.7	0.0	11,774	14,954	-21.3%
PORSCHE	0.1	0.1	0.0	232	294	-21.1%	0.2	0.1	0.1	3,079	2,726	12.9%
CHANGAN	0.1	-	-	120	-	-	0.0	-	-	785	-	-
HAIMA	0.1	0.0	0.1	113	50	126.0%	0.0	0.0	0.0	606	237	155.7%
BRILLIANCE	0.1	-	-	107	-	-	0.0	-	-	385	-	-
ISUZU	0.0	0.0	0.0	88	33	166.7%	0.0	0.0	0.0	396	131	202.3%
BAW	0.0	0.0	0.0	85	118	-28.0%	0.0	0.1	(0.1)	873	1,266	-31.0%
JAC	0.0	-	-	64	-	-	0.0	-	-	298	-	-
TAGAZ	0.0	0.0	0.0	15	28	-46.4%	0.0	0.0	0.0	125	339	-63.1%
LUXGEN	0.0	-	-	2	-	-	0.0	-	-	81	-	-
FAW	-	0.1	-	n/a	330	-	0.1	0.2	(0.1)	2,164	3,226	-32.9%
FOTON	0.0	0.0	0.0	0	0	0%	0.0	0.0	0.0	59	6	883.3%
ZAZ	0.0	0.0	0.0	0	102	-	0.0	0.1	(0.1)	481	2,366	-79.7%
BYD	0.0	0.0	0.0	0	0	0%	0.0	0.0	0.0	5	102	-95.1%
IZH	0.0	0.0	0.0	0	37	-	0.0	0.0	0.0	19	647	-97.1%
VORTEX	0.0	0.0	0.0	0	5	-	0.0	0.0	-	0	928	-
BOGDAN	-	0.1	-	-	125	-	0.0	0.1	(0.1)	92	1,803	-94.9%
Total	100.0	100.0		197,233	246,895	-20.1%	100.0	100.0		1,779,947	2,046,700	-13.0%

different from the international classification: brands represented on the Russian market by SOLLERS Group; see also above

SOLLERS Group	2.9	2.9	0.0	5,732	7,218	-20.6%	2.7	3.1	(0.4)	47,981	62,764	-23.6%
ISUZU	0.0	0.0	0.0	88	33	166.7%	0.0	0.0	0.0	396	131	202.3%
SSANGYONG	1.0	1.3	(0.3)	1,977	3,288	-39.9%	1.0	1.3	(0.3)	17,464	25,738	-32.1%
UAZ	1.9	1.6	0.3	3,667	3,897	-5.9%	1.7	1.8	(0.1)	30,121	36,895	-18.4%

AEB SPONSORS 2014 – СПОНСОРЫ АЕБ 2014

- Allianz IC OJSC • Alstom • ASAP Transportation Company LLC • Atos • Awara Group • Bank Credit Suisse (Moscow) • BP • BSH Group • Cargill Enterprises Inc.
- Caverion Elmek OOO • Clifford Chance • Continental Tires RUS LLC • Crocus International • Deloitte • DHL • DuPont Science & Technologies
- E.ON Global Commodities SE • Enel OGC 5 • Eni S.p.A • EY • GDF SUEZ • Gestamp Russia • HeidelbergCement • ING Commercial Banking
- John Deere Agricultural Holdings, Inc. • KPMG • LEROY MERLIN Russia • MAN Truck & Bus AG • Mercedes-Benz Russia • Merck LLC • Messe Frankfurt Rus, O.O.O
- MetLife • METRO Group • Michelin • MOL Plc • Novartis Group • OBI Russia • Orange Business Services • Oranta • Pepeliaev Group, LLC • PwC • Procter & Gamble
- Raiffeisenbank ZAO • ROCA • Shell Exploration & Production Services (RF) B.V. • Statoil ASA • Stupino 1 Industrial Park • Telenor Russia AS • TMF Russia • Total E&P Russie
- Volkswagen Group Rus OOO • Volvo Cars LLC • VSK • YIT Rakennus Representative Office • YOKOHAMA RUSSIA LLC



## 25 BEST SOLD MODELS OF CARS IN RUSSIA FOR SEPTEMBER 2014/2013 AND JANUARY – SEPTEMBER 2014/2013

Data submitted by the AEB Automobile Manufacturers Committee; retail sales of imported and locally produced vehicles.  
Note: The ranking is based on monthly results.

#	MODEL	BRAND	September		
			2014 thd. units	2013 thd. units	YoY
1	Granta	Lada	16,924	14,743	2,181
2	Solaris	Hyundai	10,001	10,676	(675)
3	New Rio	KIA	6,384	8,632	(2,248)
4	Kalina	Lada	5,705	5,305	400
5	Duster	Renault	5,652	6,815	(1,163)
6	Logan	Renault	5,640	4,149	1,491
7	4x4	Lada	5,387	6,895	(1,508)
8	Largus	Lada	4,257	5,319	(1,062)
9	Polo	VW	4,053	6,160	(2,107)
10	Priora	Lada	3,556	3,162	394
11	Sandero	Renault	2,863	3,544	(681)
12	Outlander	Mitsubishi	2,822	2,303	519
13	Almera	Nissan	2,785	1,992	793
14	New Cee'd	KIA	2,783	2,845	(62)
15	Niva	Chevrolet	2,769	4,512	(1,743)
16	ix35	Hyundai	2,728	3,371	(643)
17	Rapid	Skoda	2,690	0	2,690
18	Camry	Toyota	2,670	2,860	(190)
19	RAV 4	Toyota	2,669	3,050	(381)
20	Octavia A7	Skoda	2,630	1,750	880
21	X-Trail	Nissan	2,494	3,222	(728)
22	Qashqai	Nissan	2,478	3,807	(1,329)
23	Mokka	Opel	2,219	948	1,271
24	Corolla	Toyota	2,169	3,555	(1,386)
25	Cruze	Chevrolet	2,088	5,070	(2,982)

#	MODEL	BRAND	January-September		
			2014 thd. units	2013 thd. units	YoY
1	Granta	Lada	112,078	128,481	(16,403)
2	Solaris	Hyundai	84,439	85,757	(1,318)
3	New Rio	KIA	66,416	67,678	(1,262)
4	Duster	Renault	56,789	60,426	(3,637)
5	Kalina	Lada	49,880	49,072	808
6	Largus	Lada	47,529	40,402	7,127
7	Polo	VW	44,558	53,368	(8,810)
8	Logan	Renault	40,365	38,341	2,024
9	Priora	Lada	35,192	44,602	(9,410)
10	Almera	Nissan	33,942	7,846	26,096
11	4x4	Lada	29,384	38,100	(8,716)
12	Niva	Chevrolet	28,875	38,574	(9,699)
13	Octavia A7	Skoda	27,344	4,429	22,915
14	RAV 4	Toyota	26,746	29,981	(3,235)
15	Sandero	Renault	26,728	32,490	(5,762)
16	ix35	Hyundai	25,330	24,254	1,076
17	Camry	Toyota	24,708	26,092	(1,384)
18	Cruze	Chevrolet	22,896	42,660	(19,764)
19	Qashqai	Nissan	22,388	26,744	(4,356)
20	Corolla	Toyota	22,000	20,820	1,180
21	New Cee'd	KIA	21,412	24,485	(3,073)
22	Focus	Ford	20,689	50,406	(29,717)
23	Sportage	KIA	20,582	24,464	(3,882)
24	Astra	Opel	18,014	30,157	(12,143)
25	Outlander	Mitsubishi	17,574	17,451	123

### AEB SPONSORS 2014 – СПОНСОРЫ АЕБ 2014

Allianz IC OJSC • Alstom • ASAP Transportation Company LLC • Atos • Awara Group • Bank Credit Suisse (Moscow) • BP • BSH Group • Cargill Enterprises Inc.  
Caverion Elmek OOO • Clifford Chance • Continental Tires RUS LLC • Crocus International • Deloitte • DHL • DuPont Science & Technologies  
E.ON Global Commodities SE • Enel OGC 5 • Eni S.p.A • EY • GDF SUEZ • Gestamp Russia • HeidelbergCement • ING Commercial Banking  
John Deere Agricultural Holdings, Inc. • KPMG • LEROY MERLIN Russia • MAN Truck & Bus AG • Mercedes-Benz Russia • Merck LLC • Messe Frankfurt Rus, O.O.O  
MetLife • METRO Group • Michelin • MOL Plc • Novartis Group • OBI Russia • Orange Business Services • Oranta • Pepeliaev Group, LLC • PwC • Procter & Gamble  
Raiffeisenbank ZAO • ROCA • Shell Exploration & Production Services (RF) B.V. • Statoil ASA • Stupino 1 Industrial Park • Telenor Russia AS • TMF Russia • Total E&P Russia  
Volkswagen Group Rus OOO • Volvo Cars LLC • VSK • YIT Rakennus Representative Office • YOKOHAMA RUSSIA LLC